

# PACKING PLANT SOLD

The Property of the Phoenix Company  
in New Hands.

WILL KILL CATTLE FOR EXPORT.

A New and Important Industry  
Comes to the City.

A Half Million Dollars Will Be Put in Im-  
provements as Soon as Possible—  
Shipments Direct to Europe  
—A New Firm.

The property of the Phoenix Packing Com-  
pany was sold in New York yesterday to  
Schwarzchild, Sulzberger & Co.

The sale means much to the rapidly increas-  
ing packing interests of Kansas City.

The property of the Phoenix Packing Com-  
pany is located in Armourdale, where the com-  
pany owns thirteen and one-half acres of ground  
and five and one-half acres of buildings. The  
capacity of the plant is 800 cattle and 1,200 hogs  
a day, and working full force as it stands now,  
it will employ from 400 to 450 men.

The capital stock of the company which sold  
out yesterday was \$2,000,000. The company  
which purchased the plant has a capital stock  
of \$5,000,000, and it will spend \$500,000 upon im-  
provements of the plant at once, making it one  
of the largest and best equipped packing houses  
in the country. The purchase price of the plant  
has not yet been made public.

The firm of Schwarzchild & Sulzberger is one  
of the best known firms engaged in the killing  
and exporting of beef in the United States. Un-  
til the present time all the killing of the com-  
pany has been done in New York city. For  
some time the firm has been considering the  
matter of establishing a packing house in the  
West. Chicago, Omaha and all the other pack-  
ing centers were considered, but it was finally  
decided that Kansas City offered superior ad-  
vantages over any other place, and, as a result  
of that decision, the New York firm decided to  
buy the property of the Phoenix Packing Com-  
pany. The corporation which purchased the  
plant is a new organization and was incor-  
porated yesterday under the laws of New York,  
but it is substantially the same as the firm of  
Schwarzchild & Sulzberger. The directors of  
the new company will be in Kansas City next  
week to inspect the property and decide upon  
the improvements which will be made. The  
new firm will devote its attention almost ex-  
clusively to the killing of cattle for export.

Although this is now the second city in the  
country in the beef killing industry, it has never  
killed export beef, and the new house will open  
up for Kansas City a market for the finest class  
of cattle. Export cattle are now shipped on the  
hoof to Chicago and New York, where they are  
killed for the European market. Export cattle  
are the highest grade of cattle sold. They will  
average about \$75 a head on the hoof. There are  
now from 1,000 to 1,500 a day killed in Chicago.  
The new plant will use at least 2,000 head a week,  
and will thus add \$150,000 a week to the cattle  
business of Kansas City. From the history of  
the packing industry, there is every reason to  
believe that the business of killing export cattle,  
once established here, will continue to grow, as  
other branches of the trade have grown away  
from the East, past Chicago and St. Louis to  
Kansas City.

Mr. A. F. Nathan, the manager of the Phoenix  
Packing Company, will continue manager under  
the new firm. Speaking of the sale last night,  
Mr. Nathan said:

"I received a telegram from New York yes-  
terday morning signed by George E. Parker,  
the president of the company, stating that the  
sale had been closed. The Phoenix Packing  
Company some time ago gave the board of  
directors power to close the sale. I cannot state  
the price paid, but the directors of the new com-  
pany will be in Kansas City next Tuesday, and  
then all the details of the transfer will be made  
public. The firm of Schwarzchild & Sulzberger  
is one of the best known firms engaged in the  
export of beef in this country. The firm con-  
trols the 'boxes' or cooling compartments of a  
line of five steamers plying between New York  
and London, and the beef killed at Kansas City  
will be shipped in refrigerator cars to Hoboken,  
N. J., where it will be loaded on the ships and  
sent to London. I am not able to tell just what  
the improvements made will be, but I am able  
to say that the beef plant will be greatly en-  
larged, and that the new owners will spend a  
large amount of money upon improvements. I  
take charge of the works in the name of the new  
company to-morrow morning, and as soon as  
possible the company will commence to operate  
the plant at its full capacity, and the improve-  
ments will be begun soon.

"The sale of the plant to the men who have  
purchased it means much to Kansas City's cat-  
tle market. This has never been a market for  
export cattle, although there is no reason why  
it should not be. Just as good export cattle can  
be obtained in Kansas City as any place; and  
I am sure that the market once established here  
will grow. The plant is not working a full  
force of men just now, but under the new firm  
will employ more men than it ever did before,  
for the additions I speak of are not additions  
to be built on paper and in papers, but out of  
brick and mortar for the purpose of giving more  
room for the killing of cattle. The hog plant  
will not be given up by any means, but will also  
be enlarged if the business requires it."

The Phoenix Packing Company, which died yes-  
terday, was organized in March, 1891. It bought  
the property of the old Morris Butts Company.  
Since the plant has been in the hands of the  
Phoenix Company \$78,000 has been spent on im-  
provements, and the property is now in fine  
shape.